

## The leading European food & drink investment banking firm

### What we do?

Founded in 1997, Stamford Partners focuses exclusively on the European food and drink and related consumer industries.

Our team operates across Europe and comprises sixteen staff, based in Amsterdam and London, of which six are partners. We are the most senior and experienced investment banking team specialising in the space.

We provide:

- Financial advisory services on disposals, acquisitions, mergers, strategic ventures, and capital raisings
  - We work extensively on the “sell-side”, where certainty of delivery and comfort on value are vital
- Corporate advisory services relating to strategy, brand, product, and channel development
  - Corporate development is central to what we do. Our clients often involve us in business planning years before transactions are even considered

Our clients range from leading global and regional corporates, through privately owned family and entrepreneur owned companies, to the leading private equity groups.

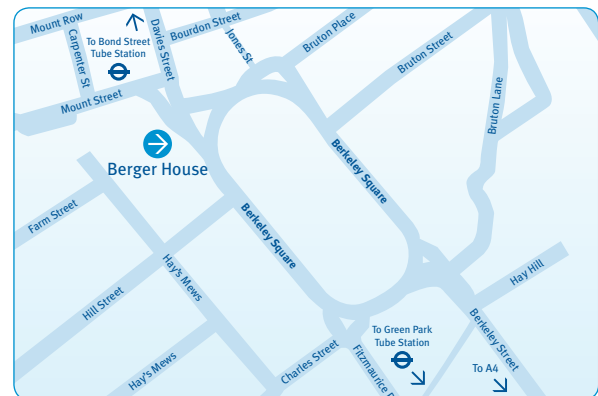
### Our difference

We are the market leader in food and drink advisory services because of real points of difference:

- **Unrivalled experience of our Partners**  
Our partners present our services and deliver them at every stage of an assignment. There is no substitute for the seasoned judgment that comes with senior delivery
- **Depth and quality of our industry insight**  
Our unwavering focus drives real understanding of sector dynamics and key value drivers
- **Our leading advisory track record and network across Europe**  
Since 2004, we have advised on over 60 transactions across a number of different European countries
- **Our integrity and independence**  
Our clients trust us and respect our judgment – and come back to us time after time

### How to contact us

We operate from two European offices



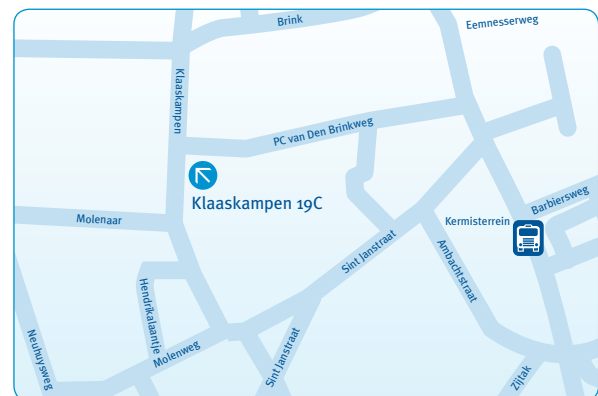
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## Transactions in 2010/11

Since the beginning of 2010 we have announced or closed 11 transactions, notwithstanding the challenging market conditions.

Our successful assignments ranged from disposals on behalf of our corporate and private equity clients; licensing agreements on behalf of our corporate clients; debt and equity fundraisings on behalf of our entrepreneurial client base.

<p>Sale of Greencore Continental Convenience Foods to</p> <p><b>parcom</b>   capital</p> <p>by</p> <p><b>greencore</b></p>	<p>Acquisition of margarine &amp; frying fat activities of</p> <p><b>VAN DIJK FOOD</b> Products</p> <p>by</p> <p><b>vandemoortele</b></p>	<p>Licence agreement secured by</p> <p><b>Bell</b></p> <p>for</p> <p><b>Unilever</b></p>
<p>Licence agreement secured by</p> <p><b>popo</b></p> <p>for</p> <p><b>Unilever</b></p>	<p>Licence agreement secured by</p> <p><b>Wingport</b> FOODS</p> <p>for</p> <p><b>Unilever</b></p>	<p>Increased investment to a majority shareholding in</p> <p><b>innocent</b> little tasty drinks</p> <p>by</p> <p><b>Coca-Cola</b></p>
<p>Licence agreement secured by</p> <p><b>SCHUHBECKS</b> Geniezer Service</p> <p>for</p> <p><b>Unilever</b></p>	<p>Investment by</p> <p><b>inventages</b></p> <p>in</p> <p><b>tanfield food co.</b></p>	<p>Sale of Premier Foods' UK canned grocery operations to</p> <p><b>PRINCES</b></p> <p>by</p> <p><b>PREMIER FOODS</b></p>
<p>Acquisition of Tangerine Confectionery by</p> <p><b>Blackstone</b></p> <p>and the management team of</p> <p><b>tangerine</b></p>	<p>The merger of Jacob Fruitfield Food Group with</p> <p><b>valeoFOODS</b></p> <p>an investee company of</p> <p><b>CAPVEST</b> Private Equity</p> <p>for the shareholders of</p> <p><b>JACOB FRUITFIELD</b> Food Group</p>	

## Our partners



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